

Proven Tips – How A Dental Locum Agency Helps Improve Your Clinic Revenue



Dental clinics across countries have faced a sharp decline in patients during the pandemic years. Now that the recovery has started, there is an overwhelming demand for dental services, but maintaining a steady staff of dentists and rising dentist staffing costs have become new causes of concern.

There are numerous ways to attract more patients through building awareness of dental health. Running campaigns offering aesthetic dental improvement services in addition to treatments and implantations brings in patients from far and wide. But the rising shortage of dentists and the increased hiring costs are putting a damper on such plans.

Not having the right staff to meet patient demands translates to a loss of revenue, and paying too much to retain a dentist team affects clinics' profitability. Locum tenens dentist staffing is one of the most effective means through which hospitals and clinics maintain and enhance dentist staffing efficiencies and revenues.

Wondering how partnering with locum dental staffing services helps improve your clinic's revenue? Here are some proven methods and tips from a top dental locum agency.



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Expands Patient Retention

Recruiters at one of the best <u>dubai nurse hiring</u> indicate that permits clinics to retain their patients and broaden medical practice.

A large number of patients have oral health issues as they age or due to poor dental health practices. Offering them quality dental services gives your clinic a more loyal and larger clientele. The demands of different patients vary from tooth extraction to advanced, aesthetic dental implantations and corrections. It could be highly difficult to retain a long-term team of specialist dentists, but through locum tenens dentist hiring, you can hire as the cases and needs arise. Locum tenens dentists can be found easily when you partner with a dental locum agency.

Helps Launch Clinics in Small Towns

Rural areas and small towns in many parts of the country have limited dentist availability. With locum tenens dentist staffing, you can easily launch temp dental clinic facilities to serve patients living in such areas. For carrying out dental care campaigns in different areas, locum tenens dentists are ideal.

It is important that you let your dental locum agency know why you are hiring temp dentists and what would be the work profile. This will prevent a conflict of interest between what candidates expect from a role and what their actual duties are.

Lowers Staffing Expenses

Clinics choosing locum dentist staffing only have to pay a fixed amount for the hours worked. On the other hand, permanent dentist hiring involves salaries and benefits packages in addition to insurance, casual leaves, and higher overtime pay. Work overload on resident or long-term dentist employees also leads to frequent leaves and cancellation of appointments.

Through locum dental staffing, clinics are saving 40%-50% of total dentist staffing costs per temp hire. An effective strategy is to choose the right mix of permanent and temp staff.

Boosts The Financial Productivity of Clinics

Clinics without a **Dentist Recruitment Agency** arm are now introducing a weekly or bi-weekly dental service facility to cater to the dental care needs of their existing patients. It is easy for patients to book appointments at their go-to clinics. Locum tenens dentist staffing is one of the best ways of getting dentists for such services. You are not obliged to offer locum dental staff members daily work but only need to pay them on the number of cases they are handling.

According to a global dental locum agency, clinics planning to optimize their patient care are interested in hiring temp dentists for fixed hours per week depending on the number of patients who want to book dental appointments. This means clinics can earn additional revenue while offering more through outpatient care.



Final Thoughts

A clinic's revenue is based on the number of appointments they can get and fulfill. If your clinic is offering good-quality dental care across its branches in different areas, you will definitely be able to increase your practice. Dental clinics find locum tenens dentists hiring is much easier and cost-effective for specialized treatments, campaigns, and the short-term influx of patients. Through locum dental staffing, their long-term staff are free of work overload, burnout, and stress, increasing their retention rates,

About Alliance Recruitment Agency

We are a <u>global manpower agency</u> offering physician and dentist staffing services in the UAE and 30+ other countries. Our contractual and locum tenens doctor talent sourcing services have benefitted hundreds of hospitals and clinics, offering them high-quality talent that meets their requirements perfectly right. If you are looking for dentist talent sourcing and recruitment support, reach out to us

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