

# What Services Can a Digital Marketing Company Provide for You?



A full-service <u>digital marketing agency</u> provides services that help promote a business digitally. This could be done via different online marketing channels.

In the past, it was easy to promote a business digitally via one channel, for example, <u>SEO</u> <u>services</u>, this is no longer the case. One needs to take advantage of all available marketing channels to succeed in the competitive industry.

To help meet the needs of the clients, the term full-service <u>digital agency</u> came into being. An agency offers a wide range of services. With just SEO there are different departments like

an SEO consultant, SEO agency, SEO services, etc.

In this read, we will help you learn the most popular <u>digital marketing agency</u> services that are provided to you.

#### **Search Engine Optimisation (SEO)**

The biggest and most important service provided by any agency is SEO. It is the most effective strategy to get organic traffic to your website. Below is a list of the different kinds of SEO services offered by a digital agency:

- On-Page SEO
- Technical SEO
- Off-Page SEO
- Local SEO
- eCommerce SEO
- Keyword Research
- SEO Audits

### **Facebook Ads Management**

Another popular service offered by a digital marketing agency is Facebook Ads Management. Social Media is essential for a complete marketing strategy, digitally. Some typical services for these ads include:

- Running paid campaigns
- Curating content and creatives
- Optimising performance / reducing ads costs
- Monthly reporting
- Setting up shopping ads
- Running tests to find out what campaign types, audiences, and ad types work best

### **Google Ads Management**

Google Ads is the platform where one can advertise their business digitally on Google. An agency offers services on Google Ads, which include:

- · Setting up campaigns
- · Experimenting with different ads
- Monitoring the campaign performance
- Reporting progress
- Retargeting campaigns
- Creating audiences and customer profiles

#### **Content Marketing Services**

People are consuming content in some form or the other these days. Hence content marketing is an essential marketing strategy for any <u>marketing digital agency</u>. The right content helps attract buyers to your site or app, leading to an increase in traffic. This will eventually help sales. The key areas of content marketing services are:

- Content Strategy: Create a content marketing plan around the needs of the business
- · Content Writing: Blogs, articles, stories, e-books, white papers, etc
- Content Distribution: Targeting relevant platforms to promote the content
- SEO-based Content and Keyword Research Skills
- Campaign development

## **Email Marketing Services**

Email marketing has always been an important pillar of any <u>digital marketing agency</u>. It helps generate leads, get orders, receive feedback and connect with your customers. Agency services cover the whole process:

- Creating and growing an email list
- Implementing email marketing
- Writing engaging emails
- Tracking email performances
- Working on cost-effective strategies

#### Conclusion

A <u>digital marketing agency</u> works round the clock to help your baby grow. A business is like a baby and a baby needs care and attention. If you are looking for an agency that provides the

same care and attention to your business that you would, then visit our website and get in touch with us.