

# \$120,000 Fine Without a Breach? It Happened

## \$120,000 Fine Without a Breach? It Happened.

A Midwest dealership learned the hard way that **compliance failures** can be costly.

- No hack.
- No stolen data.
- No cyberattack.

Yet, they were fined \$120,000 for:

- Storing customer data without consent
- · Having no visible privacy policy
- Failing to offer data management options for customers

The message is clear: Compliance is no longer optional.

## 3 Common Data Privacy Pitfalls for Dealerships

#### 1. Failing to Get Proper Consent

Dealerships often collect sensitive customer data—driver's licenses, phone numbers, credit reports—without explicit permission.

#### What's at Risk?

- Legal violations (GDPR, CCPA, DPDP)
- · Costly fines and lawsuits
- Loss of customer trust

Fix It: Implement consent-based workflows where customers are fully informed about data usage and provide clear approval.

#### 2. Missing or Misleading Privacy Policy

A transparent privacy policy is a legal requirement. Customers deserve to know:

- What data is collected
- Why it's stored

- Who has access
- How to opt out or request deletion

Yet, many dealerships lack one—or fail to follow their own policy.

Fix It: Publish an easy-to-understand privacy policy and ensure all departments follow it.

## 3. No Data Access or Deletion Options

Would you be able to provide a customer with their personal data—or delete it—on request? If not, you're non-compliant with laws like:

- GDPR (EU)
- CCPA/CPRA (California)
- **DPDP** (India)

Fix It: Leverage tools that allow customers to access, correct, or delete their data effortlessly.

## The Real Cost of Compliance Failure

Fines: Up to \$250,000+ depending on the violation.

Neputation Damage: Customers lose trust.

Lost Sales: Privacy missteps lead to long-term business loss.

## Stay Compliant with DealerPlus

Avoid costly mistakes with **DealerPlus**. Our platform offers:

- Consent-based data collection
- Automated privacy policy management
- Easy customer data access and deletion requests
- Audit-ready compliance logs

Compliance isn't just legal protection—it's a competitive advantage.

**Book a Free Consultation** to safeguard your dealership's future with DealerPlus.

#DataPrivacy #AutoDealers #ComplianceMatters #CyberSecurity #ConsumerProtection #DataSecurity #PrivacyPolicy #CCPA #GDPR #DataProtection #AutoIndustry #DealerCompliance #DataManagement #TechForDealers #BusinessRisk #DataConsent #CustomerTrust #DigitalPrivacy #CarDealership #SecureBusiness #DataSafety

