



Leading FMCG Distribution Companies in UAE

Finding suitable FMCG distribution companies in UAE can sometimes be a daunting task, particularly in the competitive and intensely demanding B2B (business to business) segment. The United Arab Emirates (UAE) has been at the cusp of a major business transformation in recent years, heralding a new change in policies of authorities who are now beefing up non-oil economic revenue sources across various sectors. FMCG is one of these segments performing excellently in the UAE and other surrounding regions. This has been a natural outcome of the evolving appetites of people in this region including locals and expats alike. Cosmopolitanism, a progressive outlook of residents and easy exposure to the world's best brands are major factors behind the skyrocketing growth of the FMCG sector in recent years, particularly in major cities like Dubai and Abu Dhabi among others.

Several distribution companies have naturally come into the mix in recent times, offering warehousing, logistics and transportation solutions for leading global brands eyeing a sizable market presence in the UAE, one of the most lucrative markets for FMCG sector in the world. The B2B category witnesses considerable demand amongst leading MNCs and global FMCG conglomerates who desire reliable distribution partners with vast networks, retail partnerships, solid technologies for warehousing and storage along with considerable heft in terms of logistics and transportation as well. Infrastructural capabilities are truly essential in this sector. Here is where [Al Maya FMCG](#) comes to the fore with its dedicated distribution arm and vast expertise.

The Al Maya Group is one of the most respected global business conglomerates with a strong presence in the UAE. It has already brought more than 50 top worldwide food brands to this region over the years and possesses more than 1 million sq. ft. in terms overall warehousing space as well. It is one of the biggest distribution and logistics companies in the United Arab Emirates (UAE) and its sister entity Al Maya Trading, takes care of hassle-free supply of top brands to major supermarket chains and retailers in the UAE as well. The Group has the most extensive logistics and transportation infrastructure along with cutting-edge WMS (warehouse management system) and other latest technologies. The Group also has clients spread throughout Australia, Asia, Southern Africa, Middle East, North America and Europe along with Denmark, Thailand, South Africa, Italy, Jordan, Vietnam, Malaysia and many other countries/regions.