

#### Top 4 Use Cases of Corporate LMS to Achieve Business Success

Watch out for the top four use cases of <u>corporate LMS</u> that help drive engagement, accelerate performance, and attain business success.



### TOP 4 USE CASES OF CORPORATE LMS TO ACHIEVE BUSINESS SUCCESS

The scope of online training will continue to rise with the increasing shift towards remote-first work culture. A powerful corporate LMS can aid organizations accomplish their diverse training requirements - be it compliance, sales enablement, product training, onboarding, extended workforce training, and more.

Top four LMS use case scenarios that corporates must consider for business success are:



# **ONBOARDING**

n E

69%

Mobile LMS supports online HR policies and compliance courses to boost new hire retention and maximize productivity.

Employees who undergo online onboarding training are 69% more likely to stay for the next three years.

Source: SHRM study

# 2 COMPLIANCE



18%

Automated online courses enrollments, report scheduling, and certificates mitigate training costs and track employee progress.

Companies can boost impact and employee engagement by 18% using LMS technology.

Source: Molly Fletcher Company

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### SALES ENABLEMENT



LMS creates custom learning paths, curates content, and supports advanced reporting to help sales reps engage, upskill, and perform

Continuous sales training



results in 50% higher net sales per employee.

50%

Source: Brevet. 21 mind-blowing sales stats

### 4

#### **EXTENDED ENTERPRISE**



56%

Intuitive UI, custom reporting, and Single Sign-on functionalities help increase ROIs and productivity by enabling channel partners and customers.

56% of the companies surveyed consider extended enterprise learning effective or very effective.

Source: Brandon Hall Group's 2017 Survey



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