

# Benefits Of Shopify For E-Commerce Store Development

In today's tech-trendy world e-commerce has changed the entire business scenario. Through e-commerce vendors or sellers can showcase their products online rather than offline stores. However, starting your first Shopify theme could be a tough experience because getting familiar with a new platform is not an easy task.

For your own Shopify store, you require some added resources for enhancing its features & functions. Shopify app store doesn't restrict users from integrating third-party applications. As a result, you required to develop e-commerce stores that reflect a perfect blend between aesthetics & functionalities.

There are several popular e-commerce platforms available in the market such as Open Cart, Big Commerce, Magneto, and WooCommerce, however, Shopify is best to work with for the vendors who want quality & efficiency along with rich features & simplicity.



# What Shopify is Great for?

Shopify is a great store to sell goods and services that require a minimal amount of configuration. From a single product to a handful of products you can sell by implementing an advanced Shopify homepage section as per your business need that ultimately increases your ROI & boost your business revenue.

For an easy understanding you require the following essential resources for the beginners looking to build their first Shopify theme.

# Let's discuss what are the benefits of Shopify for creating an online store for your business?

# Easy To Setup & Use

Shopify is easy to set-up and use and the best alternative for those who want a complete solution without any technology requirement for development & hosting while launching a website. Whereas the admin interface is user-friendly & intuitive with a compelling user interface.

#### Visually Appealing Online Store

Shopify provides you multiple professional templates that facilitate the creation of unique & visually appealing online store. Shopify comes with a bare minimum theme but designers & developers can still work on it to create a store with rich UI & exceptional UX design.

#### App Integrations

Make your platform customizable so that it can be easily integrated with the application and ultimately a vendors can simply add some features & functions to their stores & enhanced its value manifold.

#### Security and Reliability

Security and reliability are some of the top benefits provided by Shopify. Every online business required the security service to deal with confidential & financial information of the customer. Reliability plays an important role because security service needs to be online 24/7 so that business data will be secure from any external threats. Shopify not only provides you both these features but also keeps them upgraded and maintained daily.

#### **Excellent Loading Speed**

Shopify is hosted globally by providing its reliable infrastructures including optimized software & hardware packages. Because of its reliable features Shopify has a quick loading speed and the e-commerce site load in a matter of seconds.

#### **Powerful Marketing Tools**

Shopify is a complete package, it provides you smart marketing edge too. The prime version provides you SEO features along with advanced e-commerce analytics including the top marketing tools such as store statistics, email marketing, custom gift cards, discount coupons, and much more.



#### Mobile Responsiveness

Your <u>Shopify store Setup</u> should look great on all the devices such as tablets, desktop, smartphones. Always make sure that your store works on mobile devices because shoppers tend to buy smartphones more.

Responsive theme improves user experience and keeps your visitors engaging on-site for a longer time. Having a site that can easily navigate and read will improve your site ranking because Google at a time on page ass a marker of a site value. A better usability site with improve ranking results in increased conversions and visitors like to visit again.

## **Outstanding Customer Support**

As we have seen above that Shopify provides you reliability and strong customer support. Shopify experts are available 24/7 via live chat, email, phone for any queries, and keep your store running flawless all the time.

# Easy Payment

Online store is beneficial for both vendors and customers and payment gateway is one of the smart feature which provided by Shopify so that customers can pay using different payment modes as per their availability. Here Shopify owners can simply set up the multiple payment options providing buyers the liberty to make transaction without paying any extra fees.

#### **SEO Friendly**

Once your Shopify store is set-up, it's necessary to make it search engine friendly. As we all know that SEO and digital marketing are important for ensuring the web-store so that buyers can easily search for your products. Shopify offers you designing landing pages for the campaigns that are an important factor for e-commerce platforms where it also supports SEO factors such as custom Title tags & Meta tags.

# Summing Up

Shopify provides you several features so that you can easily launch & manage your online store. It is one of the best platforms for entrepreneurs to grow their business. Above we have discussed that how Shopify provides you everything right from social selling to international sales & powerful integrations. If you any doubts regarding the above discussion then do let us know, as <u>Shopify experts</u>, we provide expertise and support to help you thrive in a competitive e-commerce environment.