



# SAP C\_C4C12\_1811 Description

The “SAP Certified Application Associate - SAP Sales Cloud 1811” certification exam verifies that the candidate possesses fundamental knowledge in SAP Cloud for Customer administration and proven skills in SAP Sales Cloud. This certificate proves that this candidate contains the core understanding required of your application consultant which is in a position to apply the associated prerequisite skills practically underneath the supervision of an expert consultant inside a project environment.

## Notes

To have success, SAP recommends combining education courses and hands-on experience to organize for the SAP C\_C4C12\_1811 certification exam as questions will test out your capacity to make use of the knowledge you've gained in training.

You aren't allowed to use any reference materials throughout the C\_C4C12\_1811 certification test (no use of online documentation in order to any SAP system).

## SAP C\_C4C12\_1811 Certification Topic Areas

Please see below the report on topics which might be covered within this certification and also the courses that cover them. Its accuracy won't constitute the best claim; SAP reserves the legal right to update the test content (topics, items, weighting) anytime.

- User Management 8% - 12%
- Reporting 8% - 12%
- Integration 8% - 12%
- Product and Pricing 8% - 12%
- Quotation and Sales Order Management 8% - 12%
- Lead and Opportunity Management 8% - 12%
- Implementation Basics < 8%
- Notification Process < 8%
- Account and Contact Management < 8%
- Data Migration < 8%
- Personalization and Extensibility < 8%
- Sales Planning and Forecasting < 8%
- Territory Management < 8%
- Visit Planning and Execution < 8%
- Fine Tuning < 8%

## SAP C\_C4C12\_1811 Certification General Information

### SAP C\_C4C12\_1811 Exam Preparation

**IMPORTANT:** All SAP consultant certifications have become available as Cloud Certifications inside the C\_C4C12\_1811 Certification Hub and can be booked with product code CER006. With CER006 - SAP Certification from the Cloud, you are able to take up to six exams attempts of your choice in a year - no matter where and whenever it befits you! Test dates might be chosen and booked individually. Those of you preferring to acquire certified on-site in an SAP training center instead can still achieve this. Official dates for the C\_C4C12\_1811 certification tests are on the right.



Each specific certification incorporates its very own pair of preparation tactics. We define them as "Topic Areas" and they are available on each exam description. You will find the number of questions, the duration of the test, what areas you will end up tested on, and recommended course work and content it is possible to reference.

SAP C\_C4C12\_1811 Certification exams might contain unscored items that are now being tested for upcoming releases with the exam. These unscored items are randomly distributed through the SAP C\_C4C12\_1811 certification topics and are not counted towards final score. The entire variety of pieces of a test as advertised inside the Training Shop is not exceeded when unscored products are used.

#### SAP C\_C4C12\_1811 Exam Details:-

Exam Code:- C\_C4C12\_1811

Exam Name:- SAP Certified Application Associate - SAP Sales Cloud 1811

Delivery Methods:- Certification

Level:- Associate

Exam:- 80 questions

Sample Questions:- [View more](#)

Cut Score:- 61%

Duration:- 180 mins

Languages:- English

Acquire more details on SAP C\_C4C12\_1811 Certification Exam:

<https://www.linkedin.com/pulse/importance-being-sap-certified-seema-iyer/>

<https://www.linkedin.com/pulse/5-ways-boost-your-chances-getting-sap-job-right-now-seema-iyer/>

Safeguarding the price of C\_C4C12\_1811 Certification

SAP Education spent some time working hard alongside the C\_C4C12\_1811 Certification & Enablement Influence Council to enhance the price of C\_C4C12\_1811 certification and improve the exams. More and more customers and partners are looking towards certification as being a reliable benchmark to safeguard their investments. Unfortunately, the increased interest in certification has taken with it a lot more those who try to attain SAP C\_C4C12\_1811 certification through unfair means. This ongoing issue has prompted SAP Education to place a new concentrate on test security. Please take a examine our post to understand what that can be done to assist to guard the credibility of the certification status.

For more information about SAP C\_C4C12\_1811 Exam Guide please visit internet page: [this site](#).