

Want To Improve Customer Engagement? Get The Most Easy-to-use Features On Your Mobile Application.

With the invention of smartphones, millions of people are using the internet through their phones. So, to establish your e-commerce business well, you have to target the mobile users as well. With not only mobile-friendly websites, but you also have to develop mobile applications to make more engagements possible.



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Mobile applications can get your engagements because of the features it will have. Some of them are as follows:

- 1. **Mobile apps are faster:** The speed of mobile apps is usually 1.5 times faster than that of the website. The time taken to load the data from the web servers can take up to a minute depending upon the speed of the internet. But it is not the same for mobile apps, where contents are quickly loaded.
- 2. **Customized contents:** People love informative and customize content. With mobile apps, you can engage the users with content in the language they understand. Users can easily set their preferences and then you can serve them with customized content.
- 3. **Both online and offline access:** Mobile apps allow the user to use the contents both in <u>online and offline mode</u>, which the website doesn't. Users often need access to the

- content to work even in offline mode. This will surely show you some bounce in your sales.
- 4. **Using device features:** Once users install your app, you will be allowed to use other apps that are already present on their devices, like camera, PFD scanner, QR and Bar codes and NFC for payments, GPS for location on the map.
- 5. **Push notifications:** Push notifications allow you to notify the customers about anything without them opening the app. This is mainly used to notify the customers about any offer or update.
- 6. **Interactive engagement:** Mobile apps are super user-friendly, allowing users to interact with one another, like sharing an image with their friends or show them their purchase list. This will help in more engagement and thereby, helping your revenue.