

The Benefits of Having A Real Estate Advisor or Realtors.

A real estate advisory firm is someone that provides specialized investment and financial guidance to clients looking to buy and invest in property. They work closely with people throughout the process of buying and investing in properties.

Unlike a traditional real estate agent, <u>Real Estate Services</u> are entirely optional. Though both roles mostly require a real estate realtor, a real estate advisor is there to advise clients and provide research and analysis exploring the viability of various properties or sites.



The benefits of using real estate advisory firms are in the advanced services they might offer, including market analysis/modelling, and asset management. Thus, real estate services work

with a variety of customers, including construction companies, business owners, or third-party investors.

The Role of a Real Estate Advisor

The prior responsibilities of Real Estate Advisors are to help their customers through the buying procedure in order to help them meet their individual purposes. During the first meeting with a client, the real estate advisor will likely speak with them about what their objectives are. Once the goals are established, the advisor can begin to conduct the proper research to help the client achieve those goals in a timely and cost-effective way. Finally, their job is to be a neutral expert opinion on whether a real estate investment or transaction is a solid financial decision.

Or, say there is a prospective home buyer. A real estate realtor would simply help the client buy a home because they want it.

Takeaway:- We are <u>Real Estate Advisory Firm</u> - doing marketing on behalf of the Developer's project and giving advice to customers for buying the property. We conduct extensive due persistence and monitoring of the assets in a professional and hassle-free process. We carefully select the best projects and bring our clients exclusive deals. We negotiate deep discounts.

Broker's charges commission from both sides i.e. from Buyer and Seller. BUT, Firm advisors are not charging any single penny from you while we provide you 100% assistance in the selection of a new home (pre & post-sales). Therefore, our focus is on selling the right kind of apartment to you.